

Axsys

Award-winning ERP business solutions provider, Axsys, has been implementing software solutions in leading organisations across Australia for over 20 years.

ERP Business Solutions
MYOB Exo



THE CHALLENGE

"It's common for clients to need a reminder to pay," says Karyn Bennett, Director. By the time Axsys' invoices were finally paid they could be more than 60 days overdue. With Axsys issuing hundreds of invoices per month, at least 50 were creeping into the 60 and 90 day overdue columns in the Aged Analysis Report that Karyn checks weekly.



SOLUTION

- ◀ **Maintaining the personal touch and client relationship** is assisted with polite and personalised reminders.
- ◀ **The system handles every invoice**, when once it was too time consuming to communicate about a large number of overdue invoices.
- ◀ **Customers are paused or excluded** from receiving reminders, as needed.
- ◀ **Up-to-date data** means Karyn and her office manager share insightful information about the status of accounts receivables.



RESULTS

- ◀ In three months, ezyCollect slashed debts over 90 days overdue by 60%.
- ◀ In three months, debts 60 days overdue had been slashed by around 40%.
- ◀ Consistent 'rules' are established so debtors are followed up within a shorter time frame.
- ◀ Axsys is communicating with debtors even when its staff are on holidays.



"The time I spend on debtor management now is next to nothing."
- Karyn Bennett, Axsys

For more case studies, visit <https://ezycollect.com.au/case-studies/>